

May 12, 2025

Subject: tariff surcharge for coveralls, HONDA motors, & vacBAGS

Performance Pro Supply associates:

Intec will implement a tariff surcharge for all orders placed Monday May 12th or later which include coveralls, HONDA motors, or vacuum bags. A lot of uncertainty exists with the future of tariffs. We look forward to reducing and eliminating in the future, yet at the current time we are implementing a surcharge to offset some of the tariff charges we are incurring.

HOW MUCH OF A SURCHARGE

For each order, you will see the following part numbers and tariff surcharge:

<u>Part #</u>	<u>Surcharge</u>
• tariff coveralls	\$12.50 per case of 25 coveralls (i.e. \$0.50 per coverall).
• tariff HONDA	\$200 per HONDA motor. Impacts individual motor purchases in addition to blowing machines and vacuums which are POWERED by HONDA.
• tariff vacBAGS	\$12.50 per case. With most cases having 10 vacBAGS, \$1.25 per bag.

TIMING

Effective date Monday May 12th for all orders placed on this date or after.

Some may ask why we did not provide you with a lead time. In actuality we provided a 30-day lead time, yet you were not aware of this lead time. Intec desired our customers to purchase by their normal demand. We did not want some customers to prepurchase large quantities out of their normal demand to stock up at the expense of others.

Please contact your Intec sales representative for questions.

We appreciate your continued support,



Raymond W Lavallee II
President, Insulation Technology Corporation