



Tuesday, June 16, 2026

To: PolyCon Valued Customers

From: Doug Kramer, President & CEO

RE: July 6th – Price Increase Notification

Dear Valued Customer,

As a continuation of the ongoing challenges, Polyols continue to remain tight, while costs are significantly elevated. Over the last few months, there have been increasing challenges with availability of isocyanate with at least one major supplier declaring force majeure and two others shutting down for maintenance, in addition to shortages of iso related feedstock. Anti-dumping lawsuits also severely limited one of the largest suppliers to the US market starting in Q2.

As a result, PolyCon will be implementing a **system price increase of \$.29 across all polyurethane foam product lines on all orders shipped on or after July 6th, 2026, or as contract allows. This increase is necessary to cover the cost impact and to help support product availability to PolyCon customers.**

It is our goal at PolyCon to consistently ensure the highest quality products and reliable service at competitive pricing. We appreciate your understanding and confidence in PolyCon as your supplier.

Your Regional Sales Manager will be in contact soon to independently discuss your circumstance.

Sincerely,

PolyCon LLC

Doug Kramer

Doug Kramer, President & CEO

cc: Sales, Customer Care, OPS
DJK/djk

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